

Tutorial on Epistemic Game Theory

Part 1: Static Games

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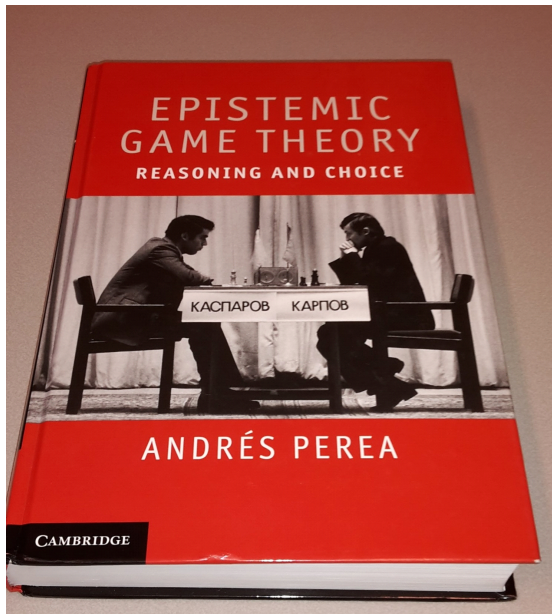
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- **Game theory** studies situations where you make a decision, but where the final outcome also depends on the choices of **others**.
- Before you make a choice, it is natural to **reason** about your opponents – about their **choices** but also about their **beliefs**.
- **Oskar Morgenstern**, in 1935, already stresses the importance of such reasoning for games.

- **Classical game theory** has focused mainly on the **choices** of the players.
- **Epistemic game theory** asks: Where do these choices come from?
- More precisely, it studies the **beliefs** that motivate these choices.
- Since the late 80's it has developed a broad spectrum of **epistemic concepts** for games.
- Some of these characterize **existing** concepts in classical game theory, others provide **new** ways of reasoning.

- In the **first part**, we focus on **static games**.
- We discuss, and formalize, the idea of **common belief in rationality**.
- We present a **recursive procedure** to compute the induced **choices** .
- We provide an **epistemic foundation** for Nash equilibrium, and see that it requires **more** than just **common belief in rationality**.
- We investigate the **extra conditions** that lead to Nash equilibrium.

- In the **second part**, we move to **dynamic games**.
- We will see that the idea of **common belief in rationality** can be extended in at least **two different ways** to dynamic games:
- **backward induction reasoning**, leading to **common belief in future rationality**.
- **forward induction reasoning**, leading to **common strong belief in rationality**.
- We present both concepts formally.
- We provide **recursive procedures** for both concepts.



Common belief in rationality

Idea

- If you are an **expected utility maximizer**, you form a **belief** about the opponents' choices, and make a choice that is **optimal** for this belief.
- That is, you choose **rationally** given your belief.
- It seems reasonable to believe that your **opponents** will choose rationally **as well**, ...
- and that your opponents believe that the **others** will choose rationally **as well**, and so on.
- **Common belief in rationality.**

Example: Going to a party

	blue	green	red	yellow	same color as friend
you	4	3	2	1	0
Barbara	2	1	4	3	0

Story

- This evening, you are going to a party together with your friend Barbara.
- You must both decide which color to wear: blue, green, red or yellow.
- Your preferences for wearing these colors are as in the table. These numbers are called utilities.
- You dislike wearing the same color as Barbara: If you both would wear the same color, your utility would be 0.
- What color would you choose, and why?

	blue	green	red	yellow	same color as friend
you	4	3	2	1	0
Barbara	2	1	4	3	0

- Choosing **blue** is optimal if you believe that Barbara chooses **green**.
- Choosing **green** is optimal if you believe that Barbara chooses **blue**.
- Choosing **red** is optimal if you believe that, with **probability 0.6**, Barbara chooses **blue**, and that with **probability 0.4** she chooses **green**.
- Hence, **blue**, **green** and **red** are **rational** choices for you.

	blue	green	red	yellow	same color as friend
you	4	3	2	1	0
Barbara	2	1	4	3	0

- Choosing **yellow** can **never be optimal** for you, even if you hold a probabilistic belief about Barbara's choice.
- If you assign **probability less than 0.5** to Barbara's choice **blue**, then by choosing **blue** yourself, your expected utility will be at least $(0.5) \cdot 4 = 2$.
- If you assign **probability at least 0.5** to Barbara's choice **blue**, then by choosing **green** yourself your expected utility will be at least $(0.5) \cdot 3 = 1.5$.
- Hence, whatever your belief about Barbara, you can always guarantee an expected utility of at least 1.5.
- So, **yellow** can **never be optimal** for you, and is therefore an **irrational** choice for you.

	blue	green	red	yellow	same color as friend
you	4	3	2	×	0
Barbara	2	1	4	3	0

- If you believe that Barbara chooses **rationally**, and believe that Barbara believes that you choose **rationally**, then you believe that Barbara will **not** choose **blue** or **green**.

	blue	green	red	yellow	same color as friend
you	4	3	2	×	0
Barbara	×	×	4	3	0

- But then, your unique **optimal** choice is **blue**.
- So, under **common belief in rationality**, you can only rationally wear **blue**.

New Scenario

- Barbara has **same** preferences over colors as you.
- Barbara **likes** to wear the same color as you, whereas you **dislike** this.

	blue	green	red	yellow	same color as friend
you	4	3	2	1	0
Barbara	4	3	2	1	5

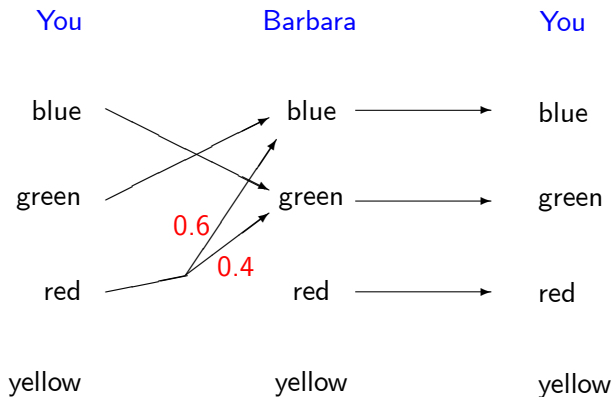
- Which color(s) can you rationally choose under **common belief in rationality**?

	blue	green	red	yellow	same color as friend
you	4	3	2	1	0
Barbara	4	3	2	1	5

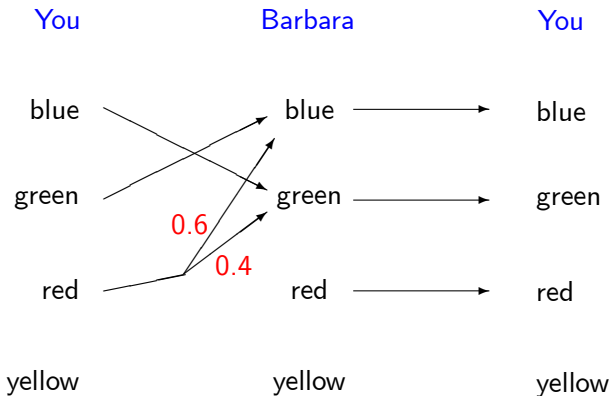
- If you choose **rationally**, you will **not** choose **yellow**.
- If you believe that Barbara chooses **rationally**, and believe that Barbara believes that you choose **rationally**, then you believe that Barbara will **not** choose **yellow** either.

	blue	green	red	yellow	same color as friend
you	4	3	2	×	0
Barbara	4	3	2	×	5

Beliefs diagram



	blue	green	red	yellow	same color as friend
you	4	3	2	×	0
Barbara	4	3	2	×	5



- The **belief hierarchy** that starts at your choice **blue** expresses **common belief in rationality**.
- Similarly, the belief hierarchies that start at your choices **green** and **red** also express **common belief in rationality**.
- So, you can rationally choose **blue**, **green** and **red** under **common belief in rationality**.

Epistemic model

- Writing down a belief hierarchy **explicitly** is **impossible**. You must write down
 - your belief about the opponents' choices
 - your belief about what your opponents believe about their opponents' choices,
 - a belief about what the opponents believe that their opponents believe about the other players' choices,
 - and so on, ad infinitum.
- Is there an **easy** way to **encode** a belief hierarchy?

- A **belief hierarchy** for you consists of a **first-order** belief, a **second-order** belief, a **third-order** belief, and so on.
- In a **belief hierarchy**, you hold a belief about
- the opponents' **choices**,
- the opponents' **first-order** beliefs,
- the opponents' **second-order** beliefs,
- and so on.
- Hence, in a **belief hierarchy** you hold a belief about
- the opponents' **choices**, and the opponents' **belief hierarchies**.
- Following **Harsanyi (1967–1968)**, call a belief hierarchy a **type**.
- Then, a **type** holds a belief about the opponents' **choices** and the opponents' **types**.

- Let $I = \{1, \dots, n\}$ be the set of **players**.
- For every player i , let C_i be the finite set of **choices**.

Definition (Epistemic model)

A finite **epistemic model** specifies for every player i a finite set T_i of possible **types**.

Moreover, for every type t_i it specifies a **probabilistic belief** $b_i(t_i)$ over the set $C_{-i} \times T_{-i}$ of opponents' **choice-type combinations**.

- **Implicit** epistemic model: For every type, we can **derive** the belief hierarchy induced by it.
- This is the model as used by **Tan and Werlang (1988)**.
- Builds upon work by **Harsanyi (1967–1968)**, **Armbruster and Böge (1979)**, **Böge and Eisele (1979)**, and **Bernheim (1984)**.

Common Belief in Rationality

Formal definition

- **Remember:** A type t_i holds a **probabilistic belief** $b_i(t_i)$ over the set $C_{-i} \times T_{-i}$ of opponents' **choice-type combinations**.
- For a choice c_i , let

$$u_i(c_i, t_i) := \sum_{(c_{-i}, t_{-i}) \in C_{-i} \times T_{-i}} b_i(t_i)(c_{-i}, t_{-i}) \cdot u_i(c_i, c_{-i})$$

be the **expected utility** that type t_i obtains by choosing c_i .

- Choice c_i is **optimal** for type t_i if

$$u_i(c_i, t_i) \geq u_i(c'_i, t_i) \text{ for all } c'_i \in C_i.$$

Definition (Belief in the opponents' rationality)

Type t_i **believes in the opponents' rationality** if his belief $b_i(t_i)$ only assigns **positive probability** to opponents' choice-type pairs (c_j, t_j) where choice c_j is **optimal** for type t_j .

Definition (Common belief in rationality)

(Induction start) Type t_i expresses 1-fold belief in rationality if t_i believes in the opponents' rationality.

(Inductive step) For every $k \geq 2$, type t_i expresses k -fold belief in rationality if t_i only assigns positive probability to opponents' types that express $(k - 1)$ -fold belief in rationality.

Type t_i expresses common belief in rationality if t_i expresses k -fold belief in rationality for all k .

- Based on Tan and Werlang (1988) .

Recursive Procedure

- Suppose we wish to find those **choices** you can rationally make under **common belief in rationality**.
- Is there a **recursive procedure** that helps us find these choices?
- Based on following result:

Lemma (Pearce (1984))

A choice c_i is *optimal for some probabilistic belief about the opponents' choices*, if and only if, c_i is *not strictly dominated* by any randomized choice.

- Here, a **randomized choice** r_i for player i is a **probability distribution** on i 's choices.
- Choice c_i is **strictly dominated** by the randomized choice r_i if

$$u_i(c_i, c_{-i}) < u_i(r_i, c_{-i})$$

for every opponents' choice-combination $c_{-i} \in C_{-i}$.

Definition (Iterated elimination of strictly dominated choices)

Consider a finite static game Γ .

(Induction start) Let $\Gamma^0 := \Gamma$ be the original game.

(Inductive step) For every $k \geq 1$, let Γ^k be the game which results if we eliminate from Γ^{k-1} all choices that are strictly dominated within Γ^{k-1} .

- This procedure terminates within finitely many steps. That is, there is some K with $\Gamma^{K+1} = \Gamma^K$.
- The choices in Γ^K are said to survive iterated elimination of strictly dominated choices.
- It always yields a nonempty set of choices for all players.
- The final output does not depend on the order by which we eliminate choices.

Definition (Iterated elimination of strictly dominated choices)

Consider a finite static game Γ .

(Induction start) Let $\Gamma^0 := \Gamma$ be the original game.

(Inductive step) For every $k \geq 1$, let Γ^k be the game which results if we eliminate from Γ^{k-1} all choices that are strictly dominated within Γ^{k-1} .

- In two-player games, it yields exactly the rationalizable choices, as defined by Bernheim (1984) and Pearce (1984).
- For games with more than two players, rationalizability requires player i 's belief about player j 's choice to be stochastically independent from his belief about player k 's choice.
- The procedure does not impose this independence condition.
- For games with more than two players, this procedure yields correlated rationalizability (Brandenburger and Dekel (1987)).

Theorem (Tan and Werlang (1988))

- (1) For every $k \geq 1$, the choices that are *optimal* for a type that expresses *up to k -fold belief in rationality* are exactly those choices that survive *$(k + 1)$ -fold elimination* of strictly dominated choices.
- (2) The choices that are *optimal* for a type that expresses *common belief in rationality* are exactly those choices that survive *iterated elimination* of strictly dominated choices.

Corollary (Common belief in rationality is always possible)

We can always construct an epistemic model in which *all types* express *common belief in rationality*.

Nash equilibrium

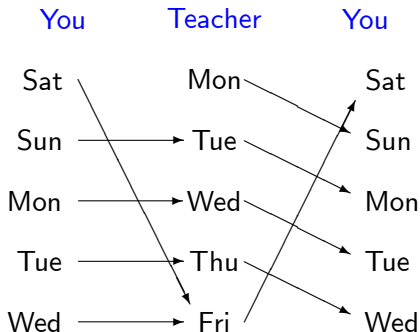
- **Nash equilibrium** has dominated game theory for many years.
- But until the rise of **Epistemic Game Theory** it remained **unclear** what Nash equilibrium assumes about the **reasoning** of the players.
- We will now investigate Nash equilibrium from an **epistemic** point of view.
- We will see that Nash equilibrium requires **more** than just **common belief in rationality**.
- We show that Nash equilibrium can be **epistemically characterized** by
common belief in rationality + **simple belief hierarchy**.
- However, the condition of a simple belief hierarchy is quite **unnatural**, and **overly restrictive**.

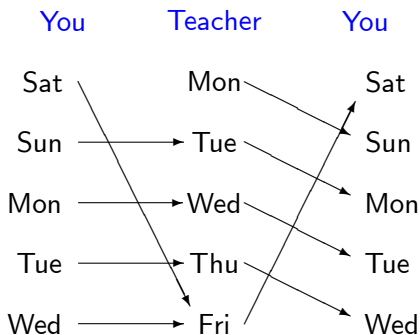
Example: Teaching a lesson

Story

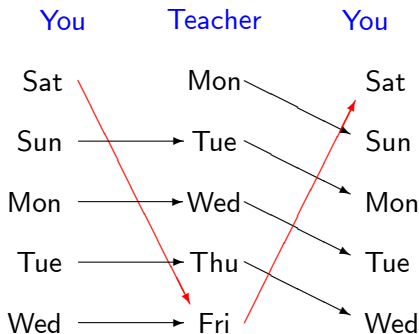
- It is Friday, and your biology teacher tells you that he will give you a **surprise exam** next week.
- You must decide on what day you will start **preparing** for the exam.
- In order to **pass** the exam, you must study for **at least two days**.
- To write the **perfect exam**, you must study for **at least six days**. In that case, you will get a **compliment** by your father.
- **Passing** the exam **increases** your utility by **5**.
- **Failing** the exam **increases** the teacher's utility by **5**.
- Every day you study **decreases** your utility by **1**, but **increases** the teacher's utility by **1**.
- A **compliment** by your father **increases** your utility by **4**.

		Teacher				
		Mon	Tue	Wed	Thu	Fri
You	Sat	3, 2	2, 3	1, 4	0, 5	3, 6
	Sun	-1, 6	3, 2	2, 3	1, 4	0, 5
	Mon	0, 5	-1, 6	3, 2	2, 3	1, 4
	Tue	0, 5	0, 5	-1, 6	3, 2	2, 3
	Wed	0, 5	0, 5	0, 5	-1, 6	3, 2

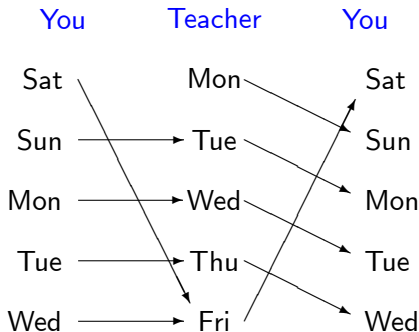




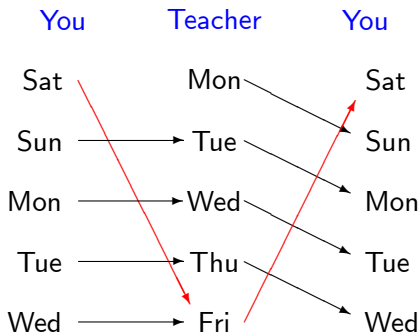
- Under **common belief in rationality**, you can rationally choose **any** day to start studying.
- Yet, some choices are supported by a **simple belief hierarchy**, whereas other choices are not.



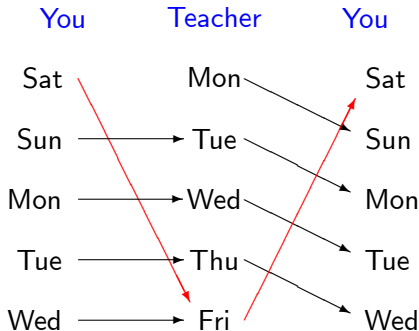
- Consider the **belief hierarchy** that supports your choices **Saturday** and **Wednesday**.
- This belief hierarchy is **entirely generated** by the belief σ_2 that the teacher puts the exam on **Friday**, and the belief σ_1 that you start studying on **Saturday**.
- We call such a belief hierarchy **simple**.
- In fact, $(\sigma_1, \sigma_2) = (\text{Sat}, \text{Fri})$ is a **Nash equilibrium**.



- The **belief hierarchies** that support your choices **Sunday**, **Monday** and **Tuesday** are certainly **not simple**. Consider, for instance, the **belief hierarchy** that supports your choice **Sunday**. There,
 - you believe that the teacher puts the exam on **Tuesday**,
 - but you believe that the teacher believes that you believe that the teacher will put the exam on **Wednesday**.
- Hence, this belief hierarchy **cannot** be generated by a **single belief** σ_2 about the teacher's choice.



- One can show: Your choices **Sunday, Monday** and **Tuesday** cannot be supported by **simple** belief hierarchies that express **common belief in rationality**.
- Your choices **Sunday, Monday** and **Tuesday** cannot be optimal in any **Nash equilibrium** of the game.



Summarizing

- Your choices **Saturday** and **Wednesday** are the **only** choices that are optimal for a **simple** belief hierarchy that expresses **common belief in rationality**.
- These are also the **only** choices that are optimal for you in any **Nash equilibrium** of the game.

Simple belief hierarchies

- A **belief hierarchy** is called **simple** if it is generated by a **single** combination of **beliefs** $\sigma_1, \dots, \sigma_n$.

Definition (Belief hierarchy generated by $(\sigma_1, \dots, \sigma_n)$)

For every player i , let σ_i be a **probabilistic belief** about i 's choice.

The **belief hierarchy** for player i that is **generated** by $(\sigma_1, \dots, \sigma_n)$ states that

- (1) player i has belief σ_j about player j 's choice,
- (2) player i believes that player j has belief σ_k about player k 's choice,
- (3) player i believes that player j believes that player k has belief σ_l about player l 's choice,

and so on.

Definition (Simple belief hierarchy)

Consider an **epistemic model**, and a **type** t_i within it.

Type t_i has a **simple belief hierarchy**, if its belief hierarchy is **generated** by some combination of **beliefs** $(\sigma_1, \dots, \sigma_n)$.

- A player i with a **simple belief hierarchy** has the following properties:
- He believes that every opponent is **correct** about his belief hierarchy.
- He believes that every opponent j has the **same** belief about player k as he has.
- His belief about j 's choice is **stochastically independent** from his belief about k 's choice.

Nash equilibrium

- Nash (1950, 1951) phrased his equilibrium notion in terms of randomized choices (or, mixed strategies) $\sigma_1, \dots, \sigma_n$, where $\sigma_i \in \Delta(C_i)$ for every player i .
- Following Aumann and Brandenburger (1995), we interpret $\sigma_1, \dots, \sigma_n$ as beliefs.

Definition (Nash equilibrium)

A combination of beliefs $(\sigma_1, \dots, \sigma_n)$, where $\sigma_i \in \Delta(C_i)$ for every player i , is a **Nash equilibrium** if for every player i , the belief σ_i only assigns **positive probability** to choices c_i that are optimal under the belief $\sigma_{-i} \in \Delta(C_{-i})$.

- Here, $\sigma_{-i} \in \Delta(C_{-i})$ is the probability distribution given by

$$\sigma_{-i}(c_{-i}) := \prod_{j \neq i} \sigma_j(c_j)$$

for every $c_{-i} = (c_j)_{j \neq i}$ in C_{-i} .

Theorem (Characterization of Nash equilibrium)





Consider a type t_i with a *simple* belief hierarchy, generated by the combination $(\sigma_1, \dots, \sigma_n)$ of beliefs.






Then, type t_i expresses *common belief in rationality*, if and only if, the combination of beliefs $(\sigma_1, \dots, \sigma_n)$ is a *Nash equilibrium*.





- Other **epistemic foundations** of Nash equilibrium can be found in Spohn (1982), Brandenburger and Dekel (1987, 1989), Tan and Werlang (1988), Aumann and Brandenburger (1995), Polak (1999), Asheim (2006), Perea (2007), Barelli (2009) and Bach and Tsakas (2014).
- All these foundations involve some **correct beliefs** assumption: You believe that your opponents are **correct** about your first-order belief.
- **Not all** layers of **common belief in rationality** are needed to obtain **Nash equilibrium**.





How reasonable is Nash equilibrium?

- We have seen that a **Nash equilibrium** makes the following assumptions:
- you believe that your opponents are **correct** about the beliefs that you hold;
- you believe that player j holds the **same belief** about player k as you do;
- your belief about player j 's choice is **independent** from your belief about player k 's choice.
- Each of these conditions is actually very **questionable**.
- Therefore, **Nash equilibrium** is perhaps **not** such a **natural** concept after all.

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